

# THOMSON REUTERS LPC

## APAC MONTHLY LOAN LEAGUE TABLES



REUTERS/Bobby Yip

## April 2018

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League tables, along with their underlying data and criteria, can be found on [www.loanconnector.com](http://www.loanconnector.com)



THOMSON REUTERS

## Asia Pacific (excluding Japan) YTD 2018 Asia Pacific ex-Japan Mandated Arranger

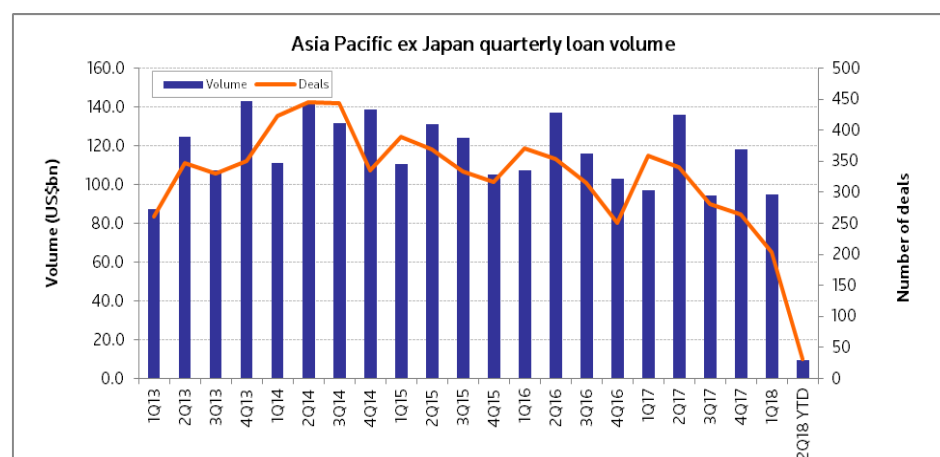
Rank	Mandated Arranger	US\$	Deals	Market share
1	Bank of China	15,449,859,067	76	14.83%
2	China Citic Bank	4,955,251,332	6	4.75%
3	Bank of Tokyo-Mitsubishi UFJ	4,853,727,210	37	4.65%
4	ANZ	4,415,423,683	34	4.23%
5	DBS Bank	4,393,525,870	34	4.21%
6	OCBC Bank	3,786,904,804	22	3.63%
7	Sumitomo Mitsui Banking Corp	3,600,344,132	30	3.45%
8	HSBC	3,586,554,681	29	3.44%
9	Mizuho Bank	3,109,678,177	24	2.98%
10	Standard Chartered Bank	3,100,383,488	20	2.97%
11	UOB	2,942,189,363	16	2.82%
12	China Construction Bank	2,865,408,013	20	2.75%
13	Hang Seng Bank	2,112,106,085	23	2.02%
14	Industrial & Commercial Bank of China	1,958,828,698	18	1.88%
15	Westpac Banking Corp	1,821,480,909	17	1.74%

All international currency, Rmb and NT\$ syndicated and club loans (including Australasia and excluding Japan) closing at or before April 30, 2018. Source - Thomson Reuters LPC

## YTD 2018 Asia Pacific ex-Japan Bookrunner

Rank	Bookrunner	US\$	Deals	Market share
1	Bank of China	12,519,900,896	44	15.82%
2	ANZ	5,126,547,437	22	6.48%
3	China Citic Bank	4,644,267,856	4	5.87%
4	Standard Chartered Bank	4,084,396,127	12	5.16%
5	HSBC	3,869,754,591	12	4.89%
6	Mizuho Bank	3,863,404,985	12	4.88%
7	UOB	3,411,222,507	7	4.31%
8	Bank of Tokyo-Mitsubishi UFJ	3,053,365,335	15	3.86%
9	DBS Bank	2,298,308,240	13	2.90%
10	Credit Agricole CIB	1,743,222,032	8	2.20%
11	Mega International Commercial Bank	1,648,385,426	13	2.08%
12	Industrial & Commercial Bank of China	1,591,178,168	5	2.01%
13	Westpac Banking Corp	1,514,472,225	7	1.91%
14	Bank of Taiwan	1,511,617,362	14	1.91%
15	OCBC Bank	1,429,226,073	7	1.80%

All international currency, Rmb and NT\$ syndicated loans (including Australasia and excluding Japan) closing at or before April 30, 2018. Source - Thomson Reuters LPC



- Asia Pacific (excluding Japan) loan volume reached US\$104.2bn by end of April 2018
- 234 deals were closed in Asia Pacific (excluding Japan) by end of April 2018

## Asia (excluding Rmb and NT\$) YTD 2018 Asia (ex Japan, Rmb and NT\$) Mandated Arranger

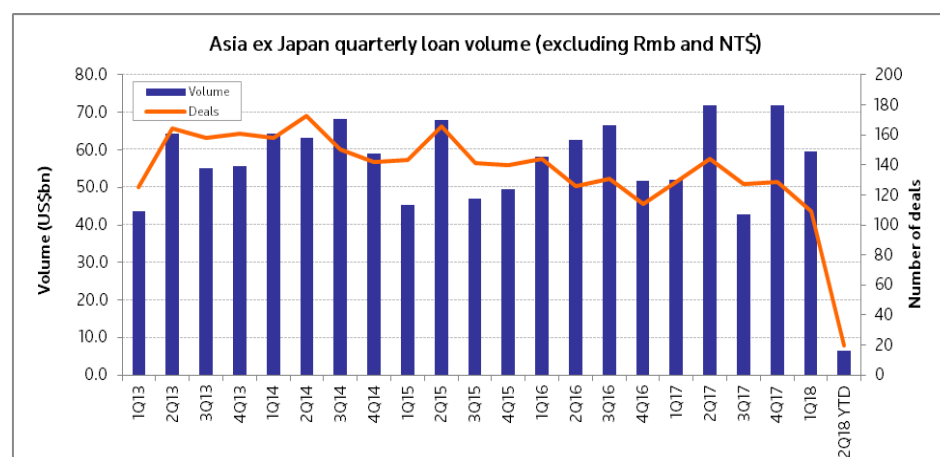
Rank	Mandated Arranger	US\$	Deals	Market share
1	DBS Bank	4,097,211,332	30	6.20%
2	Bank of China	4,071,299,306	32	6.16%
3	Bank of Tokyo-Mitsubishi UFJ	3,927,052,611	31	5.94%
4	OCBC Bank	3,633,381,417	20	5.49%
5	HSBC	3,334,299,867	25	5.04%
6	Standard Chartered Bank	2,939,651,952	18	4.44%
7	Sumitomo Mitsui Banking Corp	2,770,815,661	20	4.19%
8	UOB	2,544,839,121	11	3.85%
9	Mizuho Bank	2,522,870,911	19	3.81%
10	China Construction Bank	2,519,784,263	18	3.81%
11	Hang Seng Bank	2,025,286,616	21	3.06%
12	Maybank	1,819,252,200	12	2.75%
13	Industrial & Commercial Bank of China	1,329,614,138	14	2.01%
14	BNP Paribas	1,301,517,323	17	1.97%
15	Bank of East Asia	1,173,560,785	10	1.77%

All international currency (excluding Rmb and NT\$) syndicated loans (excluding Australasia and Japan) closing at or before April 30, 2018. Source - Thomson Reuters LPC

## YTD 2018 Asia (ex Japan, Rmb and NT\$) Bookrunner

Rank	Bookrunner	US\$	Deals	Market share
1	Standard Chartered Bank	3,952,211,517	11	8.45%
2	HSBC	3,784,743,707	10	8.09%
3	UOB	3,217,075,007	5	6.88%
4	Mizuho Bank	2,933,716,432	9	6.27%
5	Bank of Tokyo-Mitsubishi UFJ	2,432,455,335	13	5.20%
6	DBS Bank	2,155,570,181	12	4.61%
7	Bank of China	1,700,649,344	9	3.63%
8	ANZ	1,287,072,715	10	2.75%
9	BNP Paribas	1,276,641,216	9	2.73%
10	OCBC Bank	1,275,702,685	5	2.72%
11	Maybank	1,240,008,213	6	2.65%
12	Taipei Fubon Commercial Bank	1,050,072,646	10	2.24%
13	Mega International Commercial Bank	1,048,457,679	7	2.24%
14	China Construction Bank	1,031,903,110	8	2.20%
15	Credit Agricole CIB	988,533,479	6	2.11%

All international currency (excluding Rmb and NT\$) syndicated loans (excluding Australasia and Japan) closing at or before April 30, 2018. Source - Thomson Reuters LPC



- Asia (excluding Australasia, Japan, Rmb and NT\$) loan volume reached US\$66.1 bn by end of April 2018
- 129 deals were closed in Asia (excluding Australasia and Japan, Rmb and NT\$) by end of April 2018

## Australasia YTD 2018 Australasia Mandated Arranger

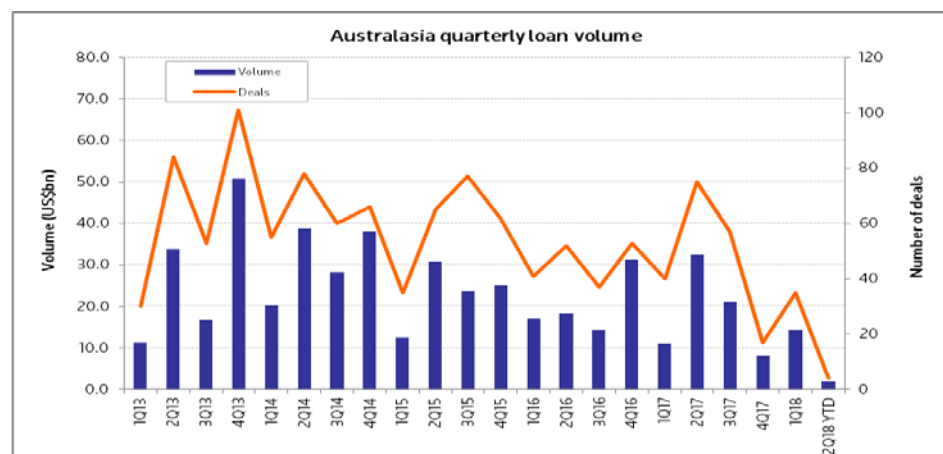
Rank	Mandated Arranger	US\$	Deals	Market share
1	ANZ	3,287,133,379	20	20.31%
2	Westpac Banking Corp	1,421,214,891	12	8.78%
3	National Australia Bank	1,281,143,715	14	7.91%
4	Commonwealth Bank of Australia	1,180,750,836	15	7.29%
5	Bank of China	1,111,922,376	11	6.87%
6	Bank of Tokyo-Mitsubishi UFJ	926,674,599	6	5.72%
7	Sumitomo Mitsui Banking Corp	676,005,083	8	4.17%
8	Industrial & Commercial Bank of China	516,924,144	3	3.19%
9	Mizuho Bank	481,937,402	4	2.97%
10	Credit Agricole CIB	445,508,038	3	2.75%
11	Rabobank	371,978,500	2	2.29%
12	UOB	354,439,696	4	2.19%
13	KfW	301,892,205	2	1.86%
14	Barclays	268,695,000	1	1.66%
15=	CIBC	236,297,705	1	1.46%
15=	Credit Industriel et Commercial	236,297,705	1	1.46%
15=	DZ Bank	236,297,705	1	1.46%

All international currency syndicated and club loans closing at or before April 30, 2018. Source- Thomson Reuters LPC

## YTD 2018 Australasia Bookrunner

Rank	Bookrunner	US\$	Deals	Market share
1	ANZ	3,839,474,722	12	36.20%
2	Westpac Banking Corp	1,213,480,189	4	11.44%
3	National Australia Bank	959,400,793	6	9.04%
4	Commonwealth Bank of Australia	863,293,033	7	8.14%
5	Mizuho Bank	824,818,689	2	7.77%
6	Industrial & Commercial Bank of China	700,000,000	1	6.60%
7	Credit Agricole CIB	649,818,689	1	6.12%
8	Bank of Tokyo-Mitsubishi UFJ	620,910,000	2	5.85%
9	Barclays	268,695,000	1	2.53%
10	UOB	194,147,500	2	1.83%
11	Rabobank	176,403,500	1	1.66%
12	Standard Chartered Bank	132,184,610	1	1.24%
13	Bank of China	103,452,500	2	0.97%
14=	BNP Paribas	19,147,500	1	0.18%
14=	HSBC	19,147,500	1	0.18%
14=	State Bank of India	19,147,500	1	0.18%

All international currency syndicated loans closing at or before April 30, 2018. Source- Thomson Reuters LPC



- Australasia loan volume reached US\$16.1bn by end of April 2018
- 39 deals closed in Australasia by end of April 2018

## Northeast Asia (excluding Japan) YTD 2018 Northeast Asia Mandated Arranger

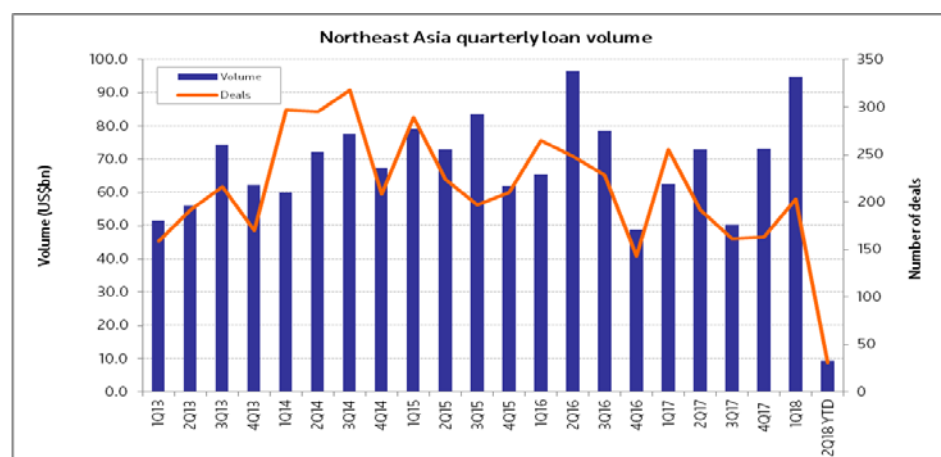
Rank	Mandated Arranger	US\$	Deals	Market share
1	Bank of China	13,078,918,322	55	22.82%
2	China Citic Bank	4,955,251,332	6	8.64%
3	Hang Seng Bank	2,112,106,085	23	3.68%
4	HSBC	1,969,101,647	19	3.43%
5	China Construction Bank	1,799,480,546	16	3.14%
6	DBS Bank	1,592,770,594	15	2.78%
7	Industrial & Commercial Bank of China	1,401,904,555	13	2.44%
8	China Development Bank	1,369,191,667	3	2.38%
9	Bank of Tokyo-Mitsubishi UFJ	1,234,309,311	11	2.15%
10	Mega International Commercial Bank	1,226,885,564	17	2.14%
11	Bank of Taiwan	1,123,171,237	15	1.96%
12	Bank of East Asia	1,110,509,665	10	1.93%
13	Taipei Fubon Commercial Bank	1,041,890,106	15	1.81%
14	Mizuho Bank	990,938,642	11	1.72%
15	Taiwan Cooperative Bank	888,654,912	15	1.55%

All international currency, Rmb and NT\$ syndicated and club loans closing at or before April 30, 2018. Source - Thomson Reuters LPC

## YTD 2018 Northeast Asia Bookrunner

Rank	Bookrunner	US\$	Deals	Market share
1	Bank of China	12,341,448,396	41	26.53%
2	China Citic Bank	4,644,267,856	4	9.98%
3	HSBC	1,740,607,091	9	3.74%
4	Bank of Tokyo-Mitsubishi UFJ	1,693,555,794	6	3.64%
5	Mega International Commercial Bank	1,648,385,426	13	3.54%
6	Bank of Taiwan	1,511,617,362	14	3.25%
7	China Development Bank	1,238,704,759	1	2.66%
8	Taipei Fubon Commercial Bank	1,194,500,098	12	2.56%
9	China Construction Bank	1,031,903,110	8	2.21%
10	ANZ	915,789,429	5	1.96%
11	Hang Seng Bank	915,655,800	8	1.96%
12	Industrial & Commercial Bank of China	891,178,168	4	1.91%
13	Taiwan Cooperative Bank	887,421,210	9	1.90%
14	Taishin International Bank	880,267,703	6	1.89%
15	Standard Chartered Bank	842,743,904	3	1.81%

All international currency, Rmb and NT\$ syndicated loans closing at or before April 30, 2018. Source - Thomson Reuters LPC



- Northeast Asia (excluding Japan) loan volume reached US\$57.3bn by end of April 2018
- 140 deals closed in Northeast Asia (excluding Japan) by end of April 2018

## Southeast Asia YTD 2018 Southeast Asia Mandated Arranger

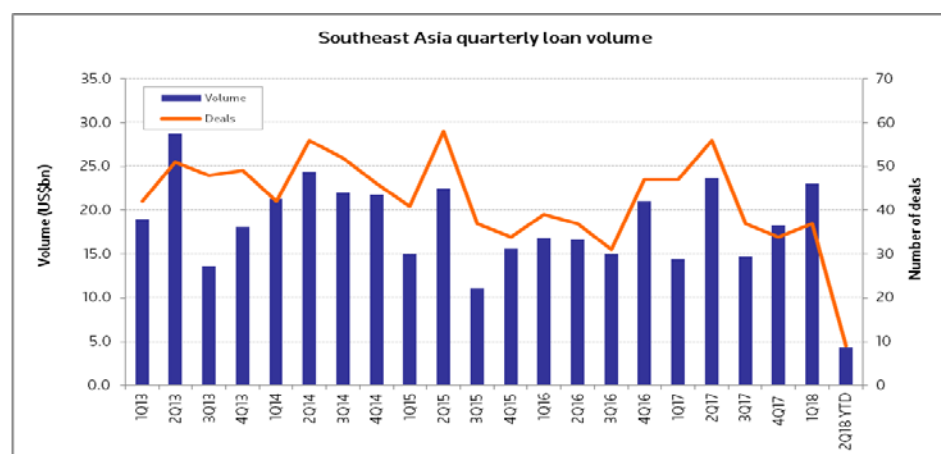
Rank	Mandated Arranger	US\$	Deals	Market share
1	OCBC Bank	3,080,372,093	16	11.24%
2	DBS Bank	2,618,851,298	16	9.56%
3	Sumitomo Mitsui Banking Corp	2,144,661,071	12	7.83%
4	Bank of Tokyo-Mitsubishi UFJ	2,070,314,358	13	7.56%
5	UOB	2,005,823,216	5	7.32%
6	Standard Chartered Bank	1,961,614,136	10	7.16%
7	Maybank	1,628,950,001	11	5.94%
8	Mizuho Bank	1,301,039,858	5	4.75%
9	Bank of China	1,189,740,830	9	4.34%
10	HSBC	1,189,107,143	5	4.34%
11	CIMB Bank	1,047,948,729	6	3.82%
12	China Construction Bank	832,594,133	3	3.04%
13	State Bank of India	505,555,556	2	1.84%
14	BNP Paribas	498,711,307	10	1.82%
15	ING Bank	460,962,807	8	1.68%

All international currency syndicated and club loans closing at or before April 30, 2018. Source - Thomson Reuters LPC

## YTD 2018 Southeast Asia Bookrunner

Rank	Bookrunner	US\$	Deals	Market share
1	Standard Chartered Bank	2,980,809,328	7	14.91%
2	UOB	2,755,504,253	3	13.79%
3	HSBC	2,110,000,000	2	10.55%
4	Mizuho Bank	2,051,666,667	2	10.26%
5	DBS Bank	1,624,911,895	8	8.13%
6	Maybank	1,240,008,213	6	6.20%
7	OCBC Bank	1,096,688,287	4	5.48%
8	Sumitomo Mitsui Banking Corp	754,795,919	4	3.77%
9	BNP Paribas	555,911,033	6	2.78%
10	CIMB Bank	508,003,960	4	2.54%
11	ING Bank	506,564,292	3	2.53%
12	State Bank of India	400,000,000	1	2.00%
13	ABN AMRO Bank	380,000,000	2	1.90%
14	Credit Agricole CIB	366,125,193	3	1.83%
15	CTBC Bank	360,666,667	3	1.80%

All international currency syndicated loans closing at or before April 30, 2018. Source - Thomson Reuters LPC



- Southeast Asia loan volume reached US\$27.4bn by end of April 2018
- 46 deals were closed in Southeast Asia by end of April 2018

## South Asia

### YTD 2018 South Asia Mandated Arranger

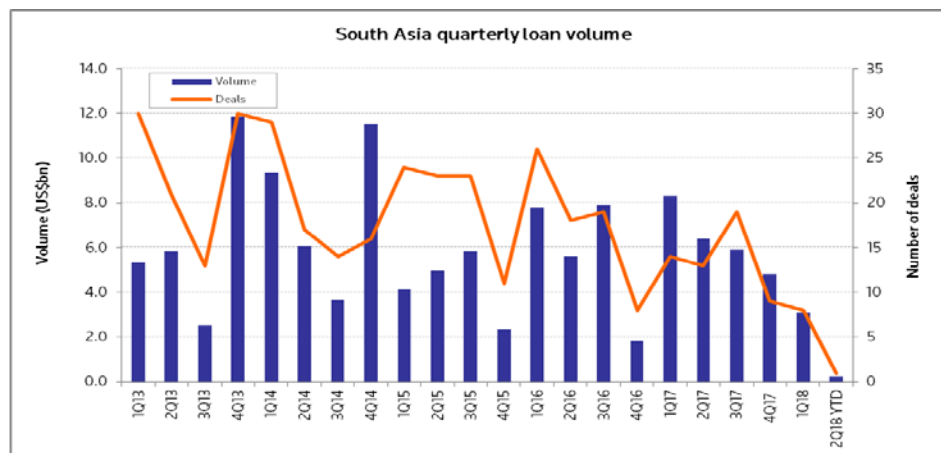
Rank	Mandated Arranger	US\$	Deals	Market share
1	Bank of Tokyo-Mitsubishi UFJ	622,428,941	7	18.74%
2	Mizuho Bank	335,762,275	4	10.11%
3	HSBC	220,000,000	2	6.62%
4	State Bank of India	212,666,667	3	6.40%
5	Citi	202,777,538	3	6.10%
6	Standard Chartered Bank	198,444,205	3	5.97%
7	Sumitomo Mitsui Banking Corp	194,095,608	2	5.84%
8=	Credit Agricole CIB	156,777,538	2	4.72%
8=	First Abu Dhabi Bank	156,777,538	2	4.72%
10	Axis Bank	115,277,538	2	3.47%
11	Export Development Canada	110,944,205	2	3.34%
12	UOB	100,000,000	1	3.01%
13=	BNP Paribas	87,500,000	1	2.63%
13=	Wells Fargo	87,500,000	1	2.63%
15=	ANZ	69,277,538	1	2.08%
15=	Bank of China	69,277,538	1	2.08%
15=	DBS Bank	69,277,538	1	2.08%
15=	Scotiabank	69,277,538	1	2.08%

All international currency syndicated loans closing at or before April 30, 2018. Source - Thomson Reuters LPC

### YTD 2018 South Asia Bookrunner

Rank	Bookrunner	US\$	Deals	Market share
1	Bank of Tokyo-Mitsubishi UFJ	420,143,022	4	20.95%
2	Mizuho Bank	353,476,355	3	17.62%
3	State Bank of India	281,666,667	3	14.04%
4=	ANZ	128,658,286	1	6.41%
4=	Credit Agricole CIB	128,658,286	1	6.41%
4=	DBS Bank	128,658,286	1	6.41%
4=	First Abu Dhabi Bank	128,658,286	1	6.41%
4=	Standard Chartered Bank	128,658,286	1	6.41%
9	Sumitomo Mitsui Banking Corp	124,818,070	1	6.22%
10	Citi	115,000,000	1	5.73%
11	Korea Development Bank	66,666,667	1	3.32%

All international currency syndicated loans closing at or before April 30, 2018. Source - Thomson Reuters LPC



- South Asia loan volume reached US\$3.3bn by end of April 2018
- 9 deals were closed in South Asia by end of April 2018